



April 27, 2010

Dear Valued Customer:

Last year we sent to you notification of Econolite's plan to phase out the use of mercury contactors in our traffic cabinets, in accordance with the Mercury Export Ban Act of 2008. Although for years, mercury contactors have provided signalized intersections with an important safety feature, Econolite realizes that mercury is highly toxic to humans, our wildlife and eco-system. We therefore have spent a significant amount of time identifying alternatives to mercury contactors, ensuring that our replacement choice will provide the same level of safety within our traffic signal cabinets, while eliminating the harmful impact on our environment.

We are now approaching the end of our phase-out plan and want to inform you that as of October 2010, Econolite will replace all mercury contactors with solid-state relays, **unless otherwise specified by your agency**. We have found that solid-state relays offer many benefits, which include, but are not limited to:

- Lower input power consumption
- Increased reliability
- Operation regardless of mounting orientation
- Reduced electromagnetic interference
- Long operational life
- Environmentally safe

There are now 24 states within the US that have passed legislation either prohibiting the sale and/or use of mercury contactors for traffic control cabinets or, are scaling back the allowable amount of mercury content.

We thank you in advance for your support of our efforts to protect the environment and the general public. Should you require additional information, please contact Leah Fuss, EGI Cabinet Product Manger, at lfuss@econolite.com.